

|                |                                    |                      |  |                      |
|----------------|------------------------------------|----------------------|--|----------------------|
| TRAVELER INFO: | Name: Lindsey Kimball              | EMP ID: 29770        | We certify that the mode of transportation is the most cost effective under the circumstances and travel complies with AD No. AD-09. |                      |
|                | Address: 5633 Tughill Drive        |                      | Signature of Traveler: <i>[Signature]</i>  | Date: 7/6/16         |
|                | Tampa                              | ZIP: 33624           | Signature of Approving Authority: <i>[Signature]</i>   | Date: 7/18/16        |
|                | Dept./Agency: Economic Development | Ph #: (813) 273-3684 | Travel Coordinator Name: Tammie Sanabria   | Ph #: (813) 272-5506 |

|              |   |                         |  |                                   |
|--------------|---|-------------------------|--|-----------------------------------|
| TRAVEL INFO: | Purpose of Travel: Attend IEDC 2016 Annual Conference   |                         |  |                                   |
|              | Method of Travel: <input type="checkbox"/> County Vehicle <input type="checkbox"/> Private Vehicle <input checked="" type="checkbox"/> Common Carrier |                         | Class of Travel: <input checked="" type="checkbox"/> A <input type="checkbox"/> B <input type="checkbox"/> C               |                                   |
|              | Departure Date: 09/24/16  | Departure Time: 11:15am | Travel Destination: City: Cleveland  | County: Cuyahoga County State: OH |
|              | Return Date: 10/02/16   | Return Time: 4:50pm     | NOTES: Lindsey will be attending the conference 09/24/16 thru 09/28/16 additional days are personal days 09/29/16-10/02/16 |                                   |

|  |   |  |                                 |   |          |
|--|---|--|---------------------------------|---|----------|
| DETAIL OF ESTIMATED EXPENSES   | ATTACH JUSTIFICATION FOR ESTIMATED EXPENSES:            |  | DETAIL OF REIMBURSABLE EXPENSES | SIGNED FORM VERIFYING COMPLETION OF TRAVEL IS DUE TO BOCC ACCOUNTING 5 DAYS AFTER TRAVEL RETURN DATE. |          |
|  | Registration Fee:                                       | \$720.00   |                                 | Registration Fee:   | \$720.00 |
|  | Hotel: 5# days at \$199.00 per day                      | \$995.00   |                                 | Hotel: 4 # days at \$180.00 per day   | \$720.00 |
|  | Airline Ticket: <input type="checkbox"/> Non-refundable | \$343.00   |                                 | Airline Ticket: Payment Proof Required  | \$343.00 |
|  | Car Rental <input type="checkbox"/> Voucher:            | \$0.00   |                                 | Car Rental: Payment Proof Required  | \$0.00   |
|  | Auto Mileage: _____ miles at \$0.445                    | \$0.00   |                                 | Auto Mileage: _____ miles at \$0.445  | \$0.00   |
|  | Per Diem: _____ quarter days at \$21.25                 | \$0.00   |                                 | Destination Mileage: _____ miles at \$0.445   | \$0.00   |
|  | Meals: Breakfasts: 4#                                   | \$32.00  |                                 | Explanation: <i>[Handwritten: Parking, Tolls, Taxi]</i>   | \$40.11  |
|  | Lunches: 4#   | \$32.00  |                                 | Per Diem: _____ quarter days at \$21.25   | \$0.00   |
|  | Dinners: 5#   | \$40.00  |                                 | Meals: Breakfasts: 4 # 8.00   | \$32.00  |
| Other: (3) Tours at the conference \$165, Taxi \$305.00 est, Airport Parking \$50 est, Baggage Fees \$25 day \$50.00 | \$2467.00   | Lunches: 3 # 8.00  | \$24.00                         |   |          |
| Total Estimated Expenses:  |   | Dinners: 4 # 22.00   | \$88.00                         |   |          |
| ADVANCE EXPENSES: (90% OF ESTIMATED EXPENSES)  |   | TOURS 165.00   |                                 | \$165.00  |          |
| Hotel: \$ _____ at 90% =   | \$0.00  | Other Expenses (attach receipts):                          | \$12270.91                      | \$2340.91   |          |
| Meals: \$ _____ at 90% =   | \$0.00  | Total Allowances:  | \$2066.80                       | \$2066.80   |          |
| Mileage: \$ _____ at 90% =   | \$0.00  | *If overpaid, please make check payable to BOCC and attach | *Total Reimbursement:           | \$204.11  |          |
| Other: \$ _____ at 90% =   | \$0.00  |  |                                 |   |          |
| Total Advanced Expenses:   |   |  |                                 |   |          |

We hereby certify that this travel is true and correct in every material matter; that the expenses were incurred by the traveler as necessary travel in the performance of official duties; and that the same conforms in every respect with the requirements of § 112.061, Florida Statutes, and Administrative Directive No. AD-09.

|   |                   |  |               |
|---|-------------------|--|---------------|
| Signature of Traveler: <i>[Signature]</i> | (813) 273-3684    | Signature of Approving Authority: <i>[Signature]</i> | Date: 11/5/16 |
|   | Work Phone Number |  |               |

|   |   |                          |                         |
|---|---|--------------------------|-------------------------|
| METHOD OF PAYMENT: (COMPLETE DETAILED INFORMATION REQUIRED)                               |   |                          |                         |
| Registration: <input checked="" type="checkbox"/> Purchasing Card                         | <input type="checkbox"/> Check Document No.:                | Fed. Tax I.D.:           | Phone #: (202) 223-7800 |
| Amount: \$720.00  | Payable to: IEDC  | Index / Sub-Object Code: | 7800                    |
|   | Address: 734 15t Sreet NW / Suite 900, Washington, DC 20005 | 00004.110708             | Fax #: ( ) -            |
|   | Early Bird Deadline 07 15 16                                | Registration Deadline    |                         |
| Hotel: <input checked="" type="checkbox"/> Purchasing Card                                | <input type="checkbox"/> Check Document No.:                | Fed. Tax I.D.:           | Phone #: (888) 421-1442 |
| Confirm #: Amount: \$927.34   | Payable to: Headquarters Hotel: Westin Cleveland Downtown   | Index / Sub-Object Code: | 1442                    |
|   | Address: 777 Saint Clair Avenue, Cleveland, OH 44114        | 00004.110708             | Fax #: ( ) -            |
| Rental Car: <input type="checkbox"/> Purchasing Card                                      | <input type="checkbox"/> Check Document No.: N/A            | Index / Sub-Object Code: | Amount: \$              |
| Advance Travel Expenses Payable to Traveler: <input type="checkbox"/> Check Document No.: |   | Index / Sub-Object Code: | Amount: \$              |
| Reimbursable Travel Expenses to Traveler: <input type="checkbox"/> Check Document No.:    |   | Index / Sub-Object Code: | Amount: \$              |
|   |   | 00004.110708             |                         |

|             |             |               |             |           |  |
|-------------|-------------|---------------|-------------|-----------|--|
| Date:       | Doc Amount: | No. of Lines: | Trans Hash: | Coded By: | Distribution:                                      |
|             |             |               |             |           | <input type="checkbox"/> Copy - Department         |
|             |             |               |             |           | <input type="checkbox"/> Original - Accounting     |
|             |             |               |             |           | <input type="checkbox"/> Copy - Transaction Report |
| Vendor No.: |             | Document No.: |             |           |  |

Lindsey Kimball Emp REIMB IE 266862 10-5-16  
Cleveland

✓

Cab #241  
1798 E 55th  
Cleveland, OH  
(216) 361-4700

Date

09/24/16

Time

15:56:08

Distance

0.00mi

FARE.....

.\$ 36.00

EXTRAS.....

.\$ 0.00

TIP.....

.\$ 5.40

TOTAL.....

.\$ 41.40

LINDSEY BALLAS

Expires 11/18

Visa

xxxx xxxx xxxx 0820

MID 445100500997

Authorization

ch\_18xMFtGQ3LaAMHFp6nEUT

n52

Signature:

\_\_\_\_\_



Lindsey Kimball &lt;lindseykkimball@gmail.com&gt;

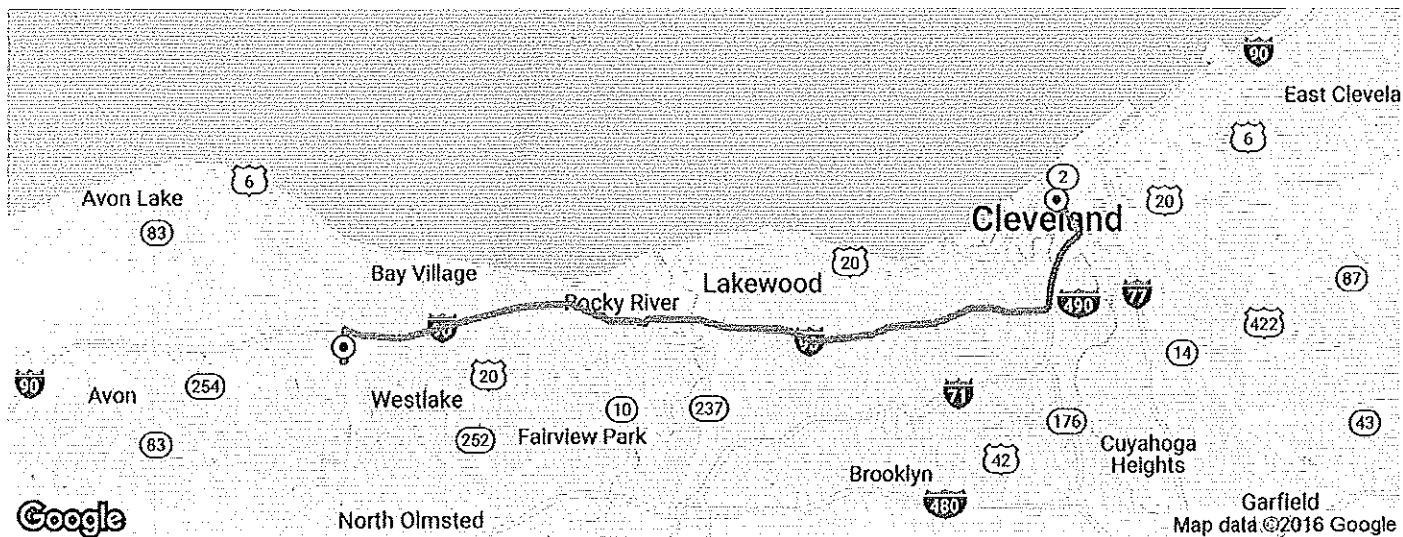
## Your Wednesday afternoon trip with Uber

1 message

Uber Receipts &lt;uber.us@uber.com&gt;

To: lindseykkimball@gmail.com

Wed, Sep 28, 2016 at 12:57 PM



UBER

**\$18.71**

Thanks for choosing Uber, Lindsey

September 28, 2016 | uberX

● 12:33pm | 1111 Superior Ave, Cleveland, OH

● 12:56pm | 198 Crocker Park Blvd, Westlake, OH

You rode with WENDELL

17.21  
miles00:23:02  
Trip timeuberX  
Car18021  
Tammie Sanabria  
IE 266860

Rate Your Driver



## Your Fare

|                 |         |
|-----------------|---------|
| Base Fare       | 1.00    |
| Distance        | 13.25   |
| Time            | 2.76    |
| Subtotal        | \$17.01 |
| Booking Fee (?) | 1.70    |

CHARGED

Personal \*\*\*\* 8518

\$18.71



Get your first Uber ride free (up to \$10)

Share code:

lindseyk1638ue

10/3/2016

Gmail - Your Wednesday afternoon trip with Uber

18021  
Tammie Sanabria  
IE 266860

Need help?

Tap Help in your app to contact us with  
questions about your trip.

Leave something behind? Track it down.



Hyatt Regency Cleveland at The Arcade  
420 Superior Avenue East  
Cleveland, OH 44114  
Tel: 216-575-1234  
Fax: 216-575-1690  
[cleveland.hyatt.com](http://cleveland.hyatt.com)

18021  
Tammie Sanabria  
IE 266859  
Tammie Sanabria

# INFORMATION INVOICE

Payee Lindsey Kimball  
Po Box 1110  
Tampa FL 33601  
United States

Room No. 0639  
Arrival 09-24-16  
Departure 09-28-16  
Page No. 1 of 1  
Folio Window 2  
Folio No. 382114

Confirmation No. 2222361601  
Group Name Intl Economic Development Council  
Booking No. 32G29CWR

| Date     | Description | Charges                | Credits |
|----------|-------------|------------------------|---------|
| 09-24-16 | Group Room  | 180.00                 |         |
| 09-24-16 | State Tax   | 14.40                  |         |
| 09-24-16 | County Tax  | 9.90                   |         |
| 09-24-16 | City Tax    | 5.40                   |         |
| 09-25-16 | Group Room  | 180.00                 |         |
| 09-25-16 | State Tax   | 14.40                  |         |
| 09-25-16 | County Tax  | 9.90                   |         |
| 09-25-16 | City Tax    | 5.40                   |         |
| 09-26-16 | Group Room  | 180.00                 |         |
| 09-26-16 | State Tax   | 14.40                  |         |
| 09-26-16 | County Tax  | 9.90                   |         |
| 09-26-16 | City Tax    | 5.40                   |         |
| 09-27-16 | Group Room  | 180.00                 |         |
| 09-27-16 | State Tax   | 14.40                  |         |
| 09-27-16 | County Tax  | 9.90                   |         |
| 09-27-16 | City Tax    | 5.40                   |         |
| 09-28-16 | Visa        | 471529XXXXXX4496 11/19 | 838.80  |

Total 838.80 838.80

Guest Signature

Balance 0.00

I agree that my liability for this bill is not waived and I agree to be held personally liable in the event that the indicated person, company or association fails to pay for any part or the full amount of these charges.

## WE HOPE YOU ENJOYED YOUR STAY WITH US!

Thank You for choosing the Hyatt Regency Cleveland At the Arcade.  
Our goal is to exceed your expectation with your visit.

### Hyatt Gold Passport Summary

No Membership to be credited

Join Hyatt Gold Passport today and start earning points for stays, dining and more.  
Visit [goldpassport.com](http://goldpassport.com)

We welcome your comments to  
Todd Costin, General Manager  
[Todd.Costin@hyatt.com](mailto:Todd.Costin@hyatt.com)

For inquiries concerning your bill, please call 888-587-2877

Please remit payment to:  
Hyatt Regency Cleveland  
P.O. Box 809372  
Chicago, IL 60680

## INTL ECONOMIC DEVELOPMENT

Sep 19, 2016 - Oct 2, 2016

## Reservation Details

ACKNOWLEDGEMENT NUMBER:32G29CWR

216-575-1234  
216-575-1690 FAX  
18021  
Tammie Sanabria  
Tami Sanabria  
IE 246859

HYATT  
REGENCY  
CLEVELAND

## HYATT REGENCY CLEVELAND AT THE ARCADE

420 Superior Avenue East, Cleveland, OH 44114, UNITED STATES

cleveland.regency@hyatt.com

www.cleveland.hyatt.com

## STANDARD DOUBLE

DATES: Sep 24, 2016 - Sep 28, 2016

4 nights, 1 adult, 0 children

RATES

USD 720.00

TAXES

USD 118.80

TOTAL ROOM PRICE

USD 838.80

## ADD-ONS

## SUBTOTAL

USD 838.80

## GUEST SUMMARY

LINDSEY KIMBALL

PO BOX 1110,

Tampa, FL, 33601

US

sanabria@hillsboroughcounty.org

813 272 5506

Sep 24, 2016 12:00 AM - Sep 28, 2016 12:00 AM

## PAYMENT INFORMATION

Credit Card

VISA

\*\*\*\*\*4496

\*\*/\*\*

## BILLING ADDRESS

LINDSEY KIMBALL

PO BOX 1110,

Tampa, FL, 33601

US

813 272 5506

## RATES

Sep 24, 2016 - USD 180.00

Sep 25, 2016 - USD 180.00

Sep 26, 2016 - USD 180.00

Sep 27, 2016 - USD 180.00

## OTHER INFORMATION

SMOKING PREFERENCE: No Preference

ACCESSIBLE: No

SPECIAL REQUESTS FOR THIS ROOM: ++7/13: Name of primary guest changed from 'LINDSEY KIMBALL' to 'LINDSEY KIMBALL'-- We are  
Tax Exempt certificate was faxed to hotel.

## POLICIES

**ROOM POLICIES**

- Tax is not included

**TAX POLICY**

Room rates shown do not include 16.50% room tax (subject to change).

**DEPOSIT POLICY**

**CANCEL POLICY**

Cancellations made less than 24 hours prior to arrival will forfeit one night's room and tax.

18021  
**Tammie Sanabria**

*Tammie Sanabria*

**IE246859**

Total Deposit (USD):

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18021  
Tammie Sanabria  
Tami Sanabria  
IE 266859

**Sanabria, Tammie**

**From:** INTL ECONOMIC DEVELOPMENT <groupcampaigns@pkghlrss.com>  
**nt:** Thursday, July 14, 2016 4:22 PM  
**io:** Sanabria, Tammie

**Follow Up Flag:** Follow up  
**Flag Status:** Flagged

**Categories:** Red Category

## INTL ECONOMIC DEVELOPMENT

### HOTEL RESERVATION MODIFICATION ACKNOWLEDGEMENT #32G29CWR

This is an automated acknowledgement, from the INTL ECONOMIC DEVELOPMENT Housing Bureau. Please do not reply to this acknowledgement.

Thank you for making your hotel reservation on 13-Jul-2016 for INTL ECONOMIC DEVELOPMENT being held in Cleveland, OH, over the dates of 19-Sep-2016 - 02-Oct-2016.

This is a Modification to your hotel reservation, modified on [[ModDate]].

All reservation changes can be made at the event website:

[https://aws.passkey.com/event/11392452/owner/4531/r/32G29CWR/f584d63f13fc1e433fb5e623209d3b79?utm\\_source=4531&utm\\_medium=email&utm\\_campaign=32399928](https://aws.passkey.com/event/11392452/owner/4531/r/32G29CWR/f584d63f13fc1e433fb5e623209d3b79?utm_source=4531&utm_medium=email&utm_campaign=32399928)

or by calling / 888-421-1442 (International).

### GUEST INFORMATION

LINDSEY KIMBALL  
PO BOX 1110

Tampa, FL 33601

US

3 272 5506

sanabriet@hillsboroughcounty.org

### HOTEL INFORMATION

Hyatt Regency Cleveland at The Arcade  
420 Superior Avenue East  
Cleveland, OH 44114

### ROOM INFORMATION

**Room Name:** Standard Double

**Check-in:** 24-Sep-2016

**Check-out:** 28-Sep-2016

**Share-withs:**

**Requests:** ++7/13: Name of primary guest changed from 'LINDSEY KIMBELL' to 'LINDSEY KIMBALL'-- We are Tax Exempt certificate was faxed to hotel.

**Accessible Room:** No

### HOTEL RATES

Single Occupancy Rate Per Room:

| Date        | Guest(s) | Status    | Rate   |
|-------------|----------|-----------|--------|
| 19-Sep-2016 | 1        | Confirmed | 180.00 |
| 25-Sep-2016 | 1        | Confirmed | 180.00 |
| 26-Sep-2016 | 1        | Confirmed | 180.00 |
| 27-Sep-2016 | 1        | Confirmed | 180.00 |

**Additional Guest Charges:**

| Additional Guest | Rate  |
|------------------|-------|
| Second Guest     | 0.00  |
| Third Guest      | 25.00 |
| Fourth Guest     | 25.00 |
| Fifth Guest      | 0.00  |

18021  
Tammie Sanabria  
*Tammie Sanabria*  
IE 264859

**Hotel Tax Policy:**

Room rates shown do not include 16.50% room tax (subject to change).

**CANCELLATION POLICY**

Cancellations made less than 24 hours prior to arrival will forfeit one night's room and tax.

A kind note about calling the hotel "just to be sure":

Please do not call your hotel "to be sure" until after 16-Sep-2016. Please understand that processing your reservations from the Housing Bureau into the Hotel system will take a few days. Rest assured that if you have received a confirmation number already from the Housing Bureau, the hotel will honor your booking. Thank you for your consideration.

After 16-Sep-2016, all reservation changes can be made by contacting the hotel directly at 216-575-1234.

Passkey, its reservation system and/or their agents act only in the capacity of agent for all customers in all matters pertaining to hotel reservations, and as such are not responsible for guaranteed hotel rooms, damages, expenses, inconveniences or damage to any person or property from any cause whatsoever.

18021  
Tammie Sanabria  
Jami Sanabria  
CHECK RESERVATIONS | NEED HELP | EVENT PAGE  
IE 266859

## International Economic Development Council

September 21 - 28, 2016

Venue:  
The Westin Cleveland Downtown  
IEDC Annual Conference

1 FIND ROOMS AND RATES 2 AVAILABLE ROOMS 3 GUEST INFORMATION 4 RESERVATION REVIEW  
5 RESERVATION CONFIRMED

### MODIFY YOUR SEARCH

Group rate available until August 31, 2016. Subject to availability.

Check In [YYYY-MM-DD] Check Out [YYYY-MM-DD] Room(s) Adults Children  
2016-09-24 2016-09-28 1 1 0

### SEARCH

\*The following information is requested on an optional basis and may be used to further enhance your stay at our property. Your privacy is important to us. [Click here to view our Privacy Statement](#) and learn more about our data collection and usage practices.

### AVAILABLE ROOMS



THE WESTIN CLEVELAND  
DOWNTOWN  
777 Saint Clair Avenue NE  
Cleveland OH 44114 United States  
Phone: (1)(216) 771 7700  
Fax: (1)(440) 730 4305

CHECK-IN  
Sep 24, 2016  
1 room(s), 1 adult(s)

CHECK-OUT  
Sep 28, 2016

Click the "Terms & Details" link for more detailed information for each room including taxes, additional hotel charges and terms & conditions.

[Currency Conversion >>](#)

| ROOM TYPE                         | ROOM FEATURES  | AVERAGE DAILY<br>RATE PER ROOM                    | ESTIMATED TOTAL<br>FOR YOUR STAY                |
|-----------------------------------|--|---|---|
| Traditional Queen 2 Queen<br>Beds | TRADITIONAL NON-SMOKING<br>HEAVENLY BED AND BATH<br>48 INCH LED TV<br>24HR ACCESS TO HEALTH CLUB | USD 199.00<br><a href="#">Terms &amp; Details</a> | USD 799.00<br>+ charges & taxes<br>= USD 927.34 |
| RESERVE                           |  |   |   |

spg.  
Starwood  
Preferred  
Guest



WESTIN



A MERRIDEN



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IE 25244 7-19-16

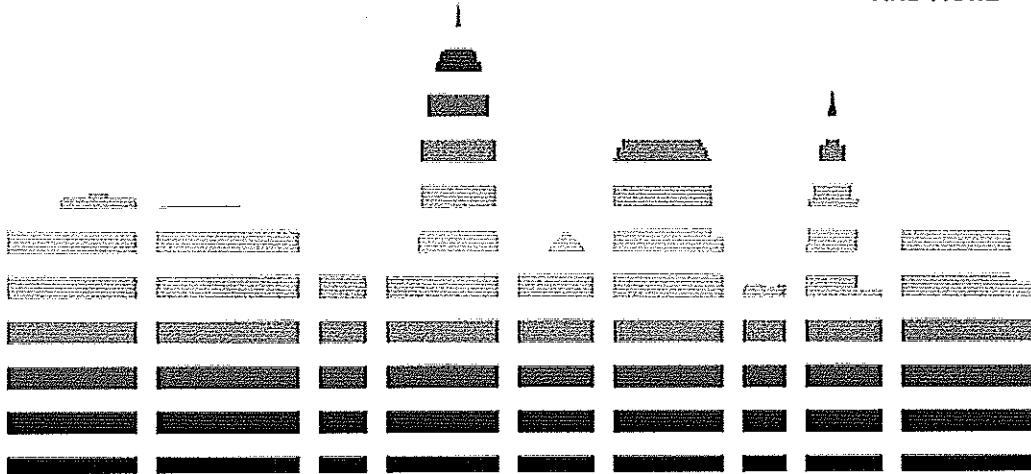
18021  
Tammie Sanabria

SO MANY REASONS TO JOIN US IN CLEVELAND

*Jim Sanders*



- LOOK INSIDE AND SEE:
- A SPECIAL MESSAGE FROM IEDC'S BOARD CHAIR
  - PROGRAM AT A GLANCE
  - KEYNOTE & CONCURRENT SESSION SPEAKERS
  - HOTEL INFORMATION AND MORE



INTERNATIONAL ECONOMIC DEVELOPMENT COUNCIL

# 2016 ANNUAL CONFERENCE

CLEVELAND, OHIO | SEPTEMBER 25-28, 2016

*Ready to Rock!*

ECONOMIC DEVELOPMENT  
THROUGH TECHNOLOGY,  
INNOVATION AND PRODUCTIVITY

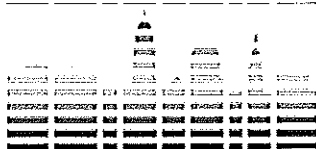
EARLY BIRD REGISTRATION DEADLINE: JULY 15, 2016

REGISTER TODAY

[IEDCONLINE.ORG/ANNUALCONFERENCE](http://IEDCONLINE.ORG/ANNUALCONFERENCE)

IE 25244 7-19-16

18021  
Tammie Sanabria  
CONTACT | ABC



**ANNUAL  
CONFERENCE**  
CLEVELAND, OHIO • SEPTEMBER 25-28

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[REGISTRATION](#) [HOTEL & TRAVEL](#) [PROGRAM](#) [SPEAKERS](#) [2016 AWARDS](#) [SPONSORS & EXHIBITS](#)

## PROGRAM

Select the "+" icon to learn more about a session or special event.

| PRE-CONFERENCE | SUNDAY, SEPT. 25 | MONDAY, SEPT. 26 | TUESDAY, SEPT. 27 | WEDNESDAY, SEPT. 28 |
|----------------|------------------|------------------|-------------------|---------------------|
|----------------|------------------|------------------|-------------------|---------------------|

### Thursday, September 22

- 8:30 am - 5:15 pm IEDC Training Course: [Neighborhood Development Strategies](#) \$
- 6:00 pm - 7:30 pm + Early Bird Networking Cocktail Reception \$

### Friday, September 23

- 9:00 am - 4:30 pm IEDC Training Course: [Neighborhood Development Strategies](#) \$
- 6:00 pm - 7:30 pm + Early Bird Downtown Walking Tour
- 8:00 pm - 10:00 pm + Corner Alley Bowling Sports Bar \$

### Saturday, September 24

- 7:00 am - 2:00 pm [Certified Economic Developer \(CEcD\) Exam](#) \$
- 12:00 pm + Golf Tournament at Sleepy Hollow Golf Course \$
- 12:00 - 4:00 pm + Volunteer Service Project



Stay connected to IEDC on our social sites:



#IEDC #EconDev

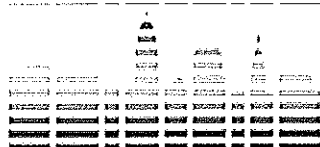
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International Economic Developer  
734 15th Street NW / Suite  
Washington, DC 2000  
(202) 223-7600  
[www.iedconline.org](http://www.iedconline.org)

IE 25244 7-19-16

18021  
Tammie Sanabria

Sami Sanabria

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CLEVELAND, OHIO • SEPTEMBER 25-28
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[HOTEL & TRAVEL](#)
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[SPEAKERS](#)
[2016 AWARDS](#)
[SPONSORS & EXHIBITS](#)

## PROGRAM

Select the "+" icon to learn more about a session or special event.

| PRE-CONFERENCE     | SUNDAY, SEPT. 25  | MONDAY, SEPT. 26 | TUESDAY, SEPT. 27 | WEDNESDAY, SEPT. 28 |
|--------------------|---|------------------|-------------------|---------------------|
| 8:30 am - 9:30 am  | + IEDC Pre-conference Boot Camp   |                  |                   |                     |
| 8:30 am - 11:00 am | + Workshop: BRE: 30 Years of Community Economic Impact \$<br>+ Workshop: You're on the Board of Directors...Now What? \$  |                  |                   |                     |
| 9:00 am - 11:30 am | + Tour: University Circle - Uptown - Little Italy \$  |                  |                   |                     |
| 11:15 am - 1:45 pm | + Women's Mentoring Luncheon \$   |                  |                   |                     |
| 12:45 - 1:45 pm    | + Learning Lab: Connecting Workforce and Economic Development through Homeownership Efforts   |                  |                   |                     |
| 2:00 pm - 3:30 pm  | + Opening Plenary Session   |                  |                   |                     |
| 2:00 pm - 4:30 pm  | + Tour: The Health Tech Corridor & Regional Transit Authority \$  |                  |                   |                     |
| 3:45 pm - 5:15 pm  | Concurrent Sessions:<br>+ What's Yours is Mine: The Sharing Economy<br>+ International Showcase: Lessons from Abroad<br>+ Moving on Up! Strategically Advancing Your Career<br>+ Attracting LGBT: A Key Piece in Today's Economic Development Puzzle<br>+ A Decade of Finance Transformation: What Economic Developers Need to Know |                  |                   |                     |
| 4:00 pm - 6:00 pm  | + Economic Development Ethics Workshop  |                  |                   |                     |
| 5:30 pm - 6:30 pm  | New Member / Nonmember Reception  |                  |                   |                     |
| 6:30 pm - 8:00 pm  | + Chairman's Reception  |                  |                   |                     |
| 8:00 pm - 10:00 pm | + Inaugural LGBT & Friends Reception \$   |                  |                   |                     |
| 9:00 pm            | + Young Professional and Student Networking Event   |                  |                   |                     |

Stay connected to IEDC on our social sites:



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International Economic Development Council  
734 1st Street NW / Suite



IE 25244 7-19-16

#IEDC #EconDev

Washington, DC 2000  
(202) 223-7800  
www.iedconline.org

18021  
Tammie Sanabria  
Tami Sanabria

IE 252447-19-1618021

Tammie Sanabria

**Sanabria, Tammie**

conference registration includes all concurrent and plenary sessions, Sunday - Wednesday. It also includes the Chairman's Reception on Sunday; Continental Breakfasts and Breaks Monday - Wednesday; Networking Lunch in the Exhibit Hall on Monday; Keynote Luncheon on Tuesday and Tuesday's Networking Reception.

**Return to IEDC HomepageMember Center****Order Summary**

Here are your order details. A receipt confirmation has been emailed to you.

Order Date 7/13/2016  
 Order Total 885.00  
 Credit Card Type VISA \*\*\*\*\*4496  
 Name on Credit Card Tammie Sanabria

**Event**

Order number 121484  
 Event 2016 Annual Conference  
 Event Date Sunday, September 25, 2016 - Wednesday, September 28, 2016  
 Registrant Lindsey Kimball, CEcD

| Function  | Quantity | Price         |
|---|----------|---------------|
| Basic Registration  | 1        | 720.00        |
| Tour: University Circle - Uptown - Little Italy             | 1        | 55.00         |
| Tour: The Health Tech Corridor & Regional Transit Authority | 1        | 55.00         |
| Tour: The Cleveland Clinic                                  | 1        | 55.00         |
| <b>Total</b>  |          | <b>885.00</b> |

Tammie Sanabria  
**Administrative Specialist III**  
 Economic Development

P: (813) 272-5506  
 M: (813) 276-2638  
 E: [sanabriet@HillsboroughCounty.org](mailto:sanabriet@HillsboroughCounty.org)  
 W: [HillsboroughCounty.org](http://HillsboroughCounty.org)

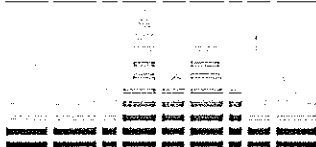
**Hillsborough County**  
 601 E. Kennedy Blvd., Tampa, FL 33602



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Tammie Sanabria

Jami [Signature]

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## PROGRAM

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| PRE-CONFERENCE | SUNDAY, SEPT. 25 | MONDAY, SEPT. 26 | TUESDAY, SEPT. 27 | WEDNESDAY, SEPT. 28 |
|----------------|------------------|------------------|-------------------|---------------------|
|----------------|------------------|------------------|-------------------|---------------------|

7:30 am - 8:30 am

Learning Labs:

- + Leveraging a Dollar: Crowdfunding in Economic Development
- + Mega Marketing: Kicking Your Advertising Strategy into High Gear

8:45 am - 10:15 am

+ Chair's Welcome and Monday Morning Plenary Session

9:00 am - 11:30 am

+ Tour: The Cleveland Clinic \$

10:30 am - 12:00 pm

Concurrent Sessions:

- + Addressing Economic Inequalities in Your Community
- + Federal Laboratories: Partners for Economic Development
- + Tools, Tactics and Experiences in Creating Vibrant Places
- + Building a Better Trade Strategy through Export Support
- + Grey Be Gone: Giving Greyfields a New Life
- + Startup in a Day: Rockin' the Startup Process for Small Businesses

11:15 am - 1:30 pm

+ Student and YP Mentorship and Networking Lunch

11:40 am - 1:40 pm

+ Economic Development Ethics Workshop

12:15 pm - 1:30 pm

+ Special Networking Luncheon: Elected Officials and Board of Directors of EDOs \$

+ Defining Issues Luncheon \$

+ Networking Lunch in the Economic Development Marketplace

12:30 pm - 1:30 pm

+ Learning Lab: Creating Value through the Effective Use of Land Banks

1:00 pm - 3:30 pm

+ Tour: Cuyahoga River including The Flats East Bank Development &amp; Cleveland/Cuyahoga County Port Authority

1:45 pm - 3:15 pm

Concurrent Sessions:

- + Boom-Bust-Boom: Springboard Opportunities through Adversity
- + How to Retain, Expand and Upgrade Existing Investors
- + Developing City-to-City Partnerships
- + IEDC EDRP Session on Inequality Research Paper
- + Economic Development Survivor: Strategic Plans Under Pressure

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Tammie Sanabria

*Tammie Sanabria*

3:15 pm - 3:50 pm Silent Auction & Ice Cream Social

4:00 pm - 5:30 pm Concurrent Sessions:

- + Leadership Lesson: Collaboration is Key
- + Faulty Perceptions, Economic Development Consequences
- + Operation Diversify: Preparing for a Reduction in Defense Spending
- + A Conversation with IEDC's Past Chairs
- + A Regional Approach to Economic Development: The Canadian Experience

6:30 pm - 9:00 pm + Recognition Dinner \$



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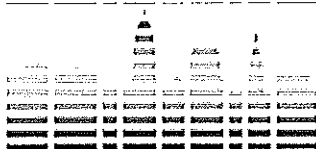


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Tammie SanabriaTami Sanabria  
CONTACT | ABCIEDC  
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## PROGRAM

Select the "+" icon to learn more about a session or special event.

| PRE-CONFERENCE      | SUNDAY, SEPT. 25  | MONDAY, SEPT. 26 | TUESDAY, SEPT. 27 | WEDNESDAY, SEPT. 28 |
|---------------------|---|------------------|-------------------|---------------------|
| 7:00 am - 8:30 am   | + Primer to the CECd Exam Process: What you Need to Know Workshop   |                  |                   |                     |
| 7:30 am - 8:30 am   | Learning Labs:<br>+ Building a Regional Entrepreneurial Ecosystem<br>+ Going Global: EB-5 for Economic Development  |                  |                   |                     |
| 8:00 am - 10:30 am  | + Tour: The Ninth and Euclid Project \$   |                  |                   |                     |
| 8:45 am - 10:15 am  | + Tuesday Morning Plenary Session   |                  |                   |                     |
| 10:30 am - 12:00 pm | Concurrent Sessions:<br>+ Town Hall 1 - Communities with Populations Under 25,000<br>+ Town Hall 2 - Communities with Populations Between 25,000 - 200,000<br>+ Town Hall 3 - Communities with Populations Between 200,000 - 500,000<br>+ Town Hall 4 - Communities with Populations Greater than 500,000<br>+ Town Hall 5 - Higher Education |                  |                   |                     |
| 12:15 pm - 2:00 pm  | + Keynote Luncheon  |                  |                   |                     |
| 2:15 pm - 3:45 pm   | Concurrent Sessions:<br>+ Reinvesting and Repurposing Space for Retail Uses<br>+ International Exchange: Looking Abroad to Grow Your Local Economy<br>+ Protecting Your Small Businesses from Predatory Lending<br>+ Strengthening the Economic Development Profession through Diversity<br>+ Becoming an AEDO                                |                  |                   |                     |
| 2:30 pm - 5:00 pm   | + Tour: Playhouse Square \$   |                  |                   |                     |
| 3:45 pm - 5:45 pm   | + Presentation of the 2016 Excellence in Economic Development Awards  |                  |                   |                     |
| 4:00 pm - 5:00 pm   | + Answer This: EconDev YPs Tackle the Industry's Most Challenging Questions   |                  |                   |                     |
| 4:00 pm - 5:30 pm   | Concurrent Sessions:<br>+ Innovate Like Apple: Disrupting Economic Development through Leadership Technology and Grit<br>+  |                  |                   |                     |

IE25244 7-19-16

1802 Page 2 of 2  
Tammie Sanabria

*Tammie Sanabria*

Mastering a Music City for Economic Development

- ✦ From the Ground Up: Economic Growth and Community Renewal
- ✦ Unlocking the Hidden Talent Pool: The Incumbent Employee Population
- ✦ Building the Foundation for Economic Development: EDOs and Philanthropies as Partners

6:30 pm - 8:00 pm

Networking Reception at the Rock and Roll Hall of Fame



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Washington, DC 2000  
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Tammie Sanabria  
CONTACT ABC



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## PROGRAM

Select the "+" icon to learn more about a session or special event.

| PRE-CONFERENCE | SUNDAY, SEPT. 25 | MONDAY, SEPT. 26 | TUESDAY, SEPT. 27 | WEDNESDAY, SEPT. 28 |
|----------------|------------------|------------------|-------------------|---------------------|
|----------------|------------------|------------------|-------------------|---------------------|

7:30 am - 9:00 am

Concurrent Sessions:

- + How to Measure Entrepreneurial Ecosystems
- + Data-Driven Strategies for Green Economic Development

9:15 am - 10:45 am

Concurrent Sessions:

- + Why Transportation and Logistics?
- + Ignite® IEDC
- + Hosting Major Events: A Close Look at the Economic Development Impact
- + Lessons from the Field: The Reshoring Experience

11:00 am - 12:30 pm

Concurrent Sessions:

- + Business Location Consultants Forum
- + Enticed by Arts and Culture: Driving Foot Traffic to the CBD
- + Banking on the Future: Tax-Increment Financing



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Tammie Sanabria

Dani Sanabria

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| Confirmation #9QB3GU   |
| Tampa, FL - TPA to Cleveland, OH - CLE                               |
| Saturday, September 24, 2016 - Sunday, October 2, 2016               |
| <b>EarlyBird Check-In</b>  |
| Automatic check in before our traditional 24-hr check-in. Add It now |
| <b>Air Total: \$342.95</b>   |

Amount Paid  
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Trip Total  
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SEP 24

SAT

09/24/16 - Cleveland

New purchases added to your trip.

AIR

Tampa, FL - TPA to Cleveland, OH - CLE

09/24/2016 - 10/02/2016

Confirmation #  
**9QB3GU**

Adult Passenger(s)

LINDSEY KIMBALL

Rapid Rewards #

Add Rapid Rewards Number

Subscribe to Flight Status Messaging

| Travel Date             | Flight Segments |   |                        | Flight Summary  |
|-------------------------|-----------------|---|------------------------|---|
| DEPART<br>SEP 24<br>SAT | 11:15 AM        | Depart Tampa, FL (TPA) on Southwest Airlines                      | Flight #873 Southwest  | Saturday, September 24, 2016<br><br>Travel Time 4 h 10 m<br>(1 stop, includes 1 plane change)<br>Wanna Get Away |
|                         | 01:30 PM        | Arrive In Baltimore/Washington, MD (BWI)                          | WiFi available         |   |
|                         | 02:15 PM        | Change ✈️ to Southwest Airlines In Baltimore/Washington, MD (BWI) | Flight #1640 Southwest |   |
|                         | 03:25 PM        | Arrive In Cleveland, OH (CLE)                                     | WiFi available         |   |
| RETURN<br>OCT 2<br>SUN  | 10:00 AM        | Depart Cleveland, OH (CLE) on Southwest Airlines                  | Flight #3647 Southwest | Sunday, October 2, 2016<br><br>Travel Time 6 h 50 m<br>(1 stop, includes 1 plane change)<br>Wanna Get Away      |

IE 25244 7-19-16

| Travel Date | Flight Segments   | Flight Summary         |
|-------------|---|------------------------|
| 11:20 AM    | Arrive in Baltimore/Washington, MD (BWI)                                  |                        |
| 02:25 PM    | Change <del>to</del> Southwest Airlines in Baltimore/Washington, MD (BWI) | Flight #2960 Southwest |
| 04:50 PM    | Arrive in Tampa, FL (TPA)   | WiFi available         |

18021  
Tammie Sanabria

Tammie Sanabria

## PRICE: ADULT

| Trip   | Routing     | Fare Type   View Fare Rules       | Fare Details  | Quantity |
|--------|-------------|-----------------------------------|---|----------|
| Depart | TPA-BWI-CLE | Wanna Get Away<br>Excellent Value | <ul style="list-style-type: none"> <li>No Change Fees (applicable fare difference applies)</li> <li>Reusable Funds (nontransferable - no name changes allowed)</li> <li>Nonrefundable unless purchased with Points</li> </ul> | 1        |
| Return | CLE-BWI-TPA | Wanna Get Away<br>Excellent Value | <ul style="list-style-type: none"> <li>No Change Fees (applicable fare difference applies)</li> <li>Reusable Funds (nontransferable - no name changes allowed)</li> <li>Nonrefundable unless purchased with Points</li> </ul> | 1        |

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Subtotal **\$342.95**  
Fare Breakdown

Carry-on Items: 1 bag + 1 small personal item are free, see full details.  
Checked Items: First and second bags are free, size and weight limits apply.

Bag Charge \$0.00

Air Total:  
**\$342.95**

Gov't taxes &amp; fees now included

Purchaser Name Tammie Sanabria

Billing Address PO Box 1110  
Tampa, FL US 33601

## Form of Payment


## Amount Applied

Visa - XXXXXXXXXXXX-4496

**\$342.95**

Amount Paid  
**\$342.95**

Trip Total  
**\$342.95**

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Sanabria, Tammie

Tammie Sanabria

From: Southwest Airlines <SouthwestAirlines@luv.southwest.com>  
at: Wednesday, July 13, 2016 1:37 PM  
to: Sanabria, Tammie  
Subject: Flight reservation (9QB3GU) | 24SEP16 | TPA-CLE | Kimball/Lindsey K

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 Air Itinerary

AIR Confirmation: 9QB3GU

Confirmation Date: 07/13/2016

| Passenger(s)      | Rapid Rewards #                               | Ticket #      | Expiration   | Est. Points Earned |
|-------------------|---|---------------|--------------|--------------------|
| KIMBALL/LINDSEY K | <a href="#">Join</a> or <a href="#">Add #</a> | 5262428098248 | Jul 13, 2017 | 1662               |

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| Date       | Flight | Departure/Arrival  |
|------------|--------|--|
| Sat Sep 24 | 873    | Depart TAMPA, FL (TPA) on Southwest Airlines at 11:15 AM<br>Arrive in BALTIMORE/WASHINGTON, MD (BWI) at 1:30 PM<br><a href="#">Wanna Get Away</a>  |
|            | 1640   | Change planes to Southwest Airlines<br>in BALTIMORE/WASHINGTON, MD (BWI) at 2:15 PM<br>Arrive in CLEVELAND, OH (CLE) at 3:25 PM<br>Travel Time 4 hrs 10 mins<br><a href="#">Wanna Get Away</a> |

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7-19-16

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Date Flight Departure/Arrival

Tammie Sanabria

*Tammie Sanabria*

Sun Oct 2 3647 Depart CLEVELAND, OH (CLE) on Southwest Airlines at 10:00 AM  
Arrive in BALTIMORE/WASHINGTON, MD (BWI) at 11:20 AM  
Wanna Get Away

2960 Change planes to Southwest Airlines  
in BALTIMORE/WASHINGTON, MD (BWI) at 2:25 PM  
Arrive in TAMPA, FL (TPA) at 4:50 PM  
Travel Time 6 hrs 50 mins  
Wanna Get Away

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🧳 **Bags fly free®:** First and second checked bags. Weight and size limits apply. One small bag and one personal item are permitted as carryon items, free of charge.

⌚ **30 minutes before departure:** We encourage you to arrive in the gate area no later than 30 minutes prior to your flight's scheduled departure as we may begin boarding as early as 30 minutes before your flight.

⌚ **10 minutes before departure:** You must obtain your boarding pass(es) and be in the gate area for boarding at least 10 minutes prior to your flight's scheduled departure time. If not, Southwest may cancel your reserved space and you will not be eligible for denied boarding compensation.

ⓘ **If you do not plan to travel on your flight:** In accordance with Southwest's No Show Policy, you must notify Southwest at least 10 minutes prior to your flight's scheduled departure if you do not plan to travel on the flight. If not, Southwest will cancel your reservation and all funds will be forfeited.

Air Cost: 342.95

Fare Rule(s): 5262428098248: NONREF/NONTRANSFERABLE/STANDBY  
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TPA160.35OLAUWNRO 276.98 END ZPTPABWICLBWI  
XT11.20AY18.00XFTPA4.5BWI4.5CLE4.5BWI4.5

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Tammie Sanabria

Tami Sanabria



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## Cost and Payment Summary

### ✈ AIR - 9QB3GU

|                             |                  |                                     |
|-----------------------------|------------------|-------------------------------------|
| Base Fare                   | \$ 276.98        | <b>Payment Information</b>          |
| Excise Taxes                | \$ 20.77         | Payment Type: Visa XXXXXXXXXXXX4496 |
| Segment Fee                 | \$ 16.00         | Date: Jul 13, 2016                  |
| Passenger Facility Charge   | \$ 18.00         | Payment Amount: \$342.95            |
| September 11th Security Fee | \$ 11.20         |                                     |
| <b>Total Air Cost</b>       | <b>\$ 342.95</b> |                                     |

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<sup>2</sup> Security Fee is the government-imposed September 11th Security Fee.

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**Tammie Sanabria**  
*Tami Sanabria*

Tammie Sanabria

System.Net.Mail.SmtpException: Failure sending mail. --> System.Net.WebException: Unable to connect to the remote server --> System.Net.Sockets.SocketException: A connection attempt failed because the connected party did not properly respond after a period of time, or established connection failed because connected host has failed to respond 172.16.0.114:25 at System.Net.Sockets.Socket.DoConnect(EndPoint endPointSnapshot, SocketAddress socketAddress) at System.Net.Sockets.Socket.InternalConnect(EndPoint remoteEP) at System.Net.ServicePoint.ConnectSocketInternal(Boolean connectFailure, Socket s4, Socket s6, Socket& socket, IPAddress& address, ConnectSocketState state, IAsyncResult asyncResult, Int32 timeout, Exception& exception) -- End of inner exception stack trace -- at System.Net.ServicePoint.GetConnection(PooledStream PooledStream, Object owner, Boolean async, IPAddress& address, Socket& abortSocket, Socket& abortSocket5, Int32 timeout) at System.Net.PooledStream.Activate(Object owningObject, Boolean async, Int32 timeout, GeneralAsyncDelegate asyncCallback) at System.Net.PooledStream.Activate(Object owningObject, GeneralAsyncDelegate asyncCallback) at System.Net.ConnectionPool.GetConnection(Object owningObject, GeneralAsyncDelegate asyncCallback, Int32 creationTimeout) at System.Net.Mail.SmtpConnection.GetConnection(String host, Int32 port) at System.Net.Mail.SmtpTransport.GetConnection(String host, Int32 port) at System.Net.Mail.SmtpClient.GetConnection() at System.Net.Mail.SmtpClient.Send(MailMessage message) -- End of inner exception stack trace -- at System.Net.Mail.SmtpClient.Send(MailMessage message) at IedcPV.Controls.EmailConfirmation.OnInit(EventArgs e) in D:\TFS\Clients\IEDC\IEDC\IedcPV\Controls\EmailConfirmation.ascx.cs:line 175 Asi.iBO.ObjectNotFoundException: Contact with ContactId " " was not found. at Asi.iBO.ContactManagement.CContact..ctor(IIMISUser user, String contactId) at TciaMemberJoin.Cart.BillingUpdateControl.OnInit(EventArgs e) in d:\TFS\Clients\IEDC\IedcMemberJoin\Cart\BillingUpdateControl.ascx.cs:line 275



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Here are your order details. A receipt confirmation has been emailed to you.

|                     |                 |
|---------------------|-----------------|
| Order Date          | 7/13/2016       |
| Order Total         | 885.00          |
| Credit Card Type    | VISA *****4496  |
| Name on Credit Card | Tammie Sanabria |

#### Event

|              |   |
|--------------|---|
| Order number | 121484  |
| Event        | 2016 Annual Conference  |
| Event Date   | Sunday, September 25, 2016 -<br>Wednesday, September 28, 2016 |
| Registrant   | Lindsey Kimball, CEcD   |

| Function  | Quantity | Price         |
|---|----------|---------------|
| Basic Registration  | 1        | 720.00        |
| Tour: University Circle - Uptown - Little Italy             | 1        | 55.00         |
| Tour: The Health Tech Corridor & Regional Transit Authority | 1        | 55.00         |
| Tour: The Cleveland Clinic                                  | 1        | 55.00         |
| <b>Total</b>  |          | <b>885.00</b> |

IE 25244 7-19-16

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**Sanabria, Tammie**

**Tammie Sanabria**

**From:** Kimball, Lindsey  
**At:** Wednesday, July 13, 2016 1:54 PM  
**To:** Sanabria, Tammie  
**Subject:** FW: IEDC Order Confirmation

*Tammie Sanabria*

Lindsey K. Kimball, CEcD  
Director  
Hillsborough County Economic Development  
601 East Kennedy Blvd 20th Floor  
Tampa, FL 33602-3503  
Ph: 813-273-3684  
[KimballL@hillsboroughcounty.org](mailto:KimballL@hillsboroughcounty.org)  
Twitter: @Lindseykimball

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**From:** [membership@iedconline.org](mailto:membership@iedconline.org) [mailto:membership@iedconline.org]  
**At:** Wednesday, July 13, 2016 12:46 PM  
**To:** Kimball, Lindsey  
**Subject:** IEDC Order Confirmation

Thank you.

Ms. Lindsey K. Ballas Kimball, CEcD

|                     |                 |
|---------------------|-----------------|
| Order Date          | 7/13/2016       |
| Order Total         | 885.00          |
| Credit Card Type    | VISA *****4496  |
| Name on Credit Card | Tammie Sanabria |

## Event

|              |  |
|--------------|--|
| Order number | 121484   |
| Event        | 2016 Annual Conference                                     |
| Event Date   | Sunday, September 25, 2016 - Wednesday, September 28, 2016 |
| Registrant   | Lindsey Kimball, CEcD                                      |

IE 25244 7-19-14

| Function  | Quantity | Price  |
|---|----------|--------|
| Basic Registration  | 1        | 720.00 |
| Tour: University Circle - Uptown - Little Italy             | 1        | 55.00  |
| Tour: The Health Tech Corridor & Regional Transit Authority | 1        | 55.00  |
| Tour: The Cleveland Clinic                                  | 1        | 55.00  |
| Total   |          | 885.00 |

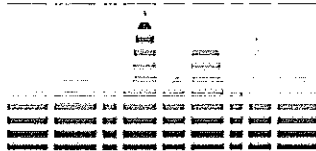
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*Tammie Sanabria*

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CONTACT | ABC



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### CONFERENCE LOCATION

All conference sessions will be held at:

Huntington Convention Center of Cleveland  
300 Lakeside Ave E  
Cleveland, OH 44114

### CONFERENCE HOTELS

If making reservations over the phone, mention that you are with the International Economic Development Council to obtain the discounted group rate. Rooms will be available until the room blocks are filled or until Wednesday, August 31, 2016. After the cutoff date, hotel rooms will be subject to availability and prevailing rates.

**Headquarters Hotel: Westin Cleveland Downtown - SOLD OUT**  
777 Saint Clair Avenue  
Cleveland, OH 44114  
Phone: (888) 627-8085

**Hyatt Regency Cleveland at the Arcade**  
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Cleveland, OH 44114  
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IEDC Room Rate: \$180 single/double  
Group Rate Cutoff: Wednesday, August 31, 2016  
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by the time the pre-travel  
was signed and returned  
the hotel was sold out.*

Cleveland Hopkins International Airport (CLE) is approximate 14 miles from downtown to the Westin Cleveland Downtown, the Hyatt Regency at the Arcade and the Cleveland Convention Center.



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Washington, DC 20004  
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[www.iedconline.org](http://www.iedconline.org)

IE 25244 11-16 18021

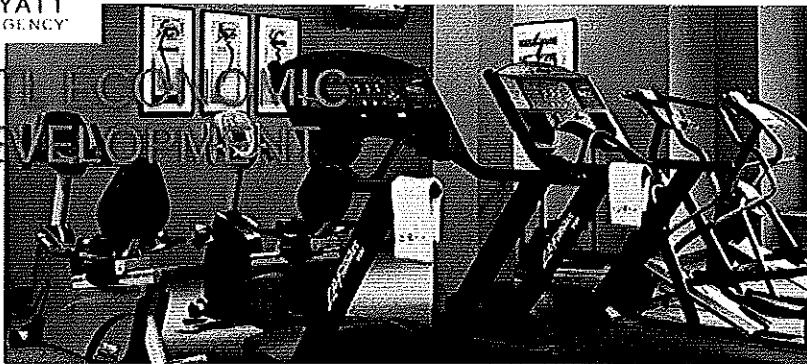
Tammie Sanabria

Jamie Danabria

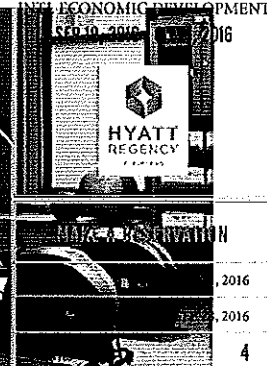


Start Over

EXISTING RESERVATIONS

HYATT  
REGENCYINTL ECONOMIC  
DEVELOPMENT

HOTEL MAP



Rooms 1

Guests 2

Make a reservation



1 of 7

Hyatt Regency Cleveland at The Arcade  
420 Superior Avenue  
Cleveland, OH 44114, US

We have an exceptional agenda in store for you at our upcoming event. It's been designed to ensure your time at the event is not only productive, but enjoyable. We are now accepting hotel reservations. Through this website you can book, modify or cancel your hotel reservations at any time. We look forward to seeing you!

**Please Note:**

If you are making reservations online for another guest(s) and would like to pay for their room charges, please contact the Hotel directly via e-mail at [salesclerc@hyatt.com](mailto:salesclerc@hyatt.com) with the payment information. The Hotel will personally need to notate the reservation(s) to let the staff know the credit card provided has been authorized by the owner of the card to pay for the other person(s) room charges. A credit card number given online or over the phone only guarantees the reservation. A physical credit card must be given to the front desk agent at check in to be swiped and authorize charges. The only way a physical credit card is NOT needed at check in is if the guest(s) reservation has been notated by the Hotel directly.

East 4th Street

Hours Vary by Location  
Go Fourth and dine!

Show details

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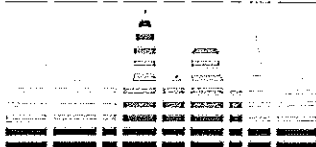
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Tammie Sanabria  
Tammie Sanabria

CONTACT | ABC



# ANNUAL CONFERENCE

CLEVELAND, OHIO • SEPTEMBER 25-28

SHARE THE ANNUAL:

REGISTRATION HOTEL & TRAVEL PROGRAM SPEAKERS 2016 AWARDS SPONSORS & EXHIBIT

## HOTEL

### CONFERENCE LOCATION

All conference sessions will be held at:

Huntington Convention Center of Cleveland  
300 Lakeside Ave E  
Cleveland, OH 44114

### CONFERENCE HOTELS

If making reservations over the phone, mention that you are with the International Economic Development Council to obtain the discounted group rate. Rooms will be available until the room blocks are filled or until Wednesday, August 31, 2016. After the cutoff date, hotel rooms will be subject to availability and prevailing rates.

Headquarters Hotel: Westin Cleveland Downtown  
777 Saint Clair Avenue  
Cleveland, OH 44114  
Phone: (888) 627-8085  
IEDC Room Rate: \$199 single/double  
Group Rate Cutoff: Wednesday, August 31, 2016  
» [Reserve your room online](#)

Hyatt Regency Cleveland at the Arcade  
420 Superior Avenue  
Cleveland, OH 44114  
Phone: (888) 421-1442  
IEDC Room Rate: \$180 single/double  
Group Rate Cutoff: Wednesday, August 31, 2016  
» [Reserve your room online](#)

Cleveland Hopkins International Airport (CLE) is approximate 14 miles from downtown to the Westin Cleveland Downtown, the Hyatt Regency at the Arcade and the Cleveland Convention Center.



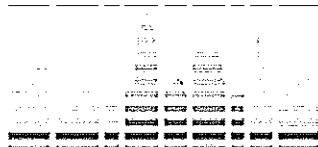
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## REGISTRATION

## CATEGORY

**Individual paying by credit card:** Click this button if you are registering as an individual IEDC member or nonmember and paying by credit card. This includes Retired Members, Honorary Lifetime Members, Members in Transition, and Student members.

**Individual paying by check or purchase order:** Click this button to download a form (PDF) if you are paying by check or purchase order, whether you are an IEDC member, nonmember, or partner. Form must be faxed or mailed in and accompanied by payment.

**Group:** Click this button to download a form (PDF) if you are registering a group, regardless of payment type. Form must be faxed or mailed in and accompanied by payment.

**Conference / Training bundle:** Click this button to download a form (PDF) to register an individual or group for both the Annual Conference and Workforce Development course, receiving a 15% discount off of each. Form must be faxed or mailed in and accompanied by payment.

**Conference / Membership bundle:** Click this button to download a form (PDF) to register an individual or group for both the Annual Conference and apply for IEDC membership, receiving a 10% discount on your first year of membership. Form must be faxed or mailed in and accompanied by payment.

## REGISTRATION LINK

CREDIT CARD

CHECK / PO

GROUP

TRAINING BUNDLE

MEMBERSHIP BUNDLE

## REGISTRATION FEES

|  | By July 15 | July 16 - August 5 | After August 5 |
|--|------------|--------------------|----------------|
| IEDC / OEDA Member   | \$720      | \$860              | \$880          |
| Non-Member   | \$900      | \$1040             | \$1060         |
| Member in Transition / Retired Member                                    | \$185      | \$185              | \$185          |
| Honorary Life Member*  | \$145      | \$145              | \$145          |
| Executive Directors of State, Regional & Provincial Association Partners | \$185      | \$185              | \$185          |
| Full-time Student**  | \$125      | \$145              | \$165          |

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Tammie Sanabria

Jani Sanabria

\* Honorary Life Members can register for conferences at a reduced rate upon retirement

\*\*Copy of current transcript needed

**TOURS**

Early Bird Downtown Walking Tour

Friday, Sept. 23 | 6:00 pm - 7:30 pm

Free

University Circle - Uptown - Little Italy

Sunday, Sept. 25 | 9:00 am - 11:30 am

\$55

The Health Tech Corridor &amp; Regional Transit Authority

Sunday, Sept. 25 | 2:00 pm - 4:30 pm

\$55

The Cleveland Clinic

Monday, Sept. 26 | 9:00 am - 11:30 am

\$55

Cuyahoga River including The Flats East Bank Development &amp; Cleveland/Cuyahoga County

Port Authority (by boat)

Monday, September 26 | 1:00 pm - 3:30 pm

\$65

The Ninth and Euclid Project

Tuesday, Sept. 27 | 8:00 am - 10:30 am

\$55

Playhouse Square

Tuesday, Sept. 27 | 2:30 pm - 5:00 pm

\$55

**SPECIAL EVENTS (PAID)**

Early Bird Networking Cocktail Reception

Thursday, Sept. 22 | 6:00 pm - 7:30 pm

\$35

Corner Alley Bowling Sports Bar

Friday, Sept. 23 | 8:00 pm - 10:00 pm

\$55

Golf Tournament at Sleepy Hollow Golf Course

Saturday, Sept. 24 | 12:00 pm

\$98

Workshop: BRE: 30 Years of Community Economic Impact

Sunday, Sept. 25 | 8:30 am - 11:00 am

\$25

Workshop: You're on the Board of Directors...Now What?

Sunday, Sept. 25 | 8:30 am - 11:00 am

\$25

Women's Mentoring Luncheon

Sunday, Sept. 25 | 11:15 am - 1:45 pm

\$30

Inaugural LGBT &amp; Friends Reception

Sunday, Sept. 25 | 8:00 pm - 10:00 pm

\$20

Special Networking Luncheon: Elected Officials and Board of Directors of EDOs

Monday, Sept. 26 | 12:15 pm - 1:30 pm

\$55

Defining Issues Luncheon

Monday, Sept. 26 | 12:15 pm - 1:30 pm

\$55

Recognition Dinner

Monday, Sept. 26 | 6:30 pm - 9:00 pm

\$100

*IE 25244 7-19-16*  
**SPECIAL EVENTS (FREE)**

*18021*  
**Tammie Sanabria**  
*Jami Sanabria*

|  |      |
|--|------|
| Volunteer Service Project<br>Saturday, Sept. 24   12:00 pm - 4:00 pm                                     | Free |
| IEDC Pre-conference Boot Camp<br>Sunday, Sept. 25   8:30 am - 9:30 am                                    | Free |
| Economic Development Ethics Workshop (Sunday)<br>Sunday, Sept. 25   4:00 pm - 6:00 pm                    | Free |
| New Member / Nonmember Reception<br>Sunday, Sept. 25   5:30 pm - 6:30 pm                                 | Free |
| Speed Mentorship and Networking Lunch<br>Monday, Sept. 26   11:15 am - 1:30 pm                           | Free |
| Economic Development Ethics Workshop (Monday)<br>Monday, Sept. 26   11:40 am - 1:40 pm                   | Free |
| Networking Lunch in Economic Development Marketplace<br>Monday, Sept. 26   12:15 pm - 1:30 pm            | Free |
| Primer to the CECD Exam Process: What you Need to Know Workshop<br>Tuesday, Sept. 27   7:00 am - 8:30 am | Free |

## GROUP DISCOUNTS

IEDC offers a 10% discount off the basic registration for groups of four or more for full registrants employed by the same organization. The discount does not apply to guests, dinners, seminars, tours, other special events or one-day registrations. To receive discounts, all registration forms must be received at the same time and by **September 21, 2016**. Please fax or email the [registration form](#) (PDF) to Cherrika Gordon (email: [cgordon@iedconline.org](mailto:cgordon@iedconline.org) or (202) 223-4745).

## REGISTRATION

- Registrations will only be accepted and processed when payment, or an approved government purchase order, is included.
- Confirmations will be emailed after August 1, 2016.
- Registrations, or changes to registrations, will not be accepted over the phone as this does not provide an accurate record of request.
- To be included in the Conference Attendees List, registrations must be received no later than September 14, 2016.

## PAYMENT POLICY - PLEASE READ CAREFULLY!

- All payments sent to the IEDC office must be received by Sept. 21, 2016 or registrants will be required to resolve unpaid balance onsite (excluding those with government purchase orders).
- Conference attendees with a balance due will be required to remit payment before being admitted to the conference, with the exception of those attendees paying by government purchase order.
- If a copy of your purchase order was not forwarded to IEDC, please present it at the onsite registration desk.

## CANCELLATION, REFUND and NO-SHOW POLICY

- Substitutions will be accepted at any time.
- **There will be no refunds or credits for cancellations after Sept. 9, 2016.**
- All cancellation requests must be in writing and can be emailed or sent to IEDC.

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Tammie Sanabria

Tami Sanabria

- All registered attendees cancelling their registration, will be charged a \$95 processing fee, regardless of when the written cancellation notice was received.
- Cancellation requests received by IEDC prior to close of business on Friday, Sept. 9, 2016 will have their registration fees refunded or credited to a future IEDC event, less the \$95 processing fee.
- A registrant who does not submit a written cancellation, or attend the conference, is considered a "No-Show". No-Shows are not eligible for refunds or credits, and are still liable for outstanding balances.



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